



## JOB DESCRIPTION



<b>What's Your Engagement Title</b>	<b>Ambassador of Curiosity</b>	<b>FLSA Class</b>	Nonexempt
<b>Traditional Job Title</b>	STEM Integration Lead	<b>Type</b>	Full Time, Salary + Commission
<b>Reports to</b>	Vice President of Education and Engagement	<b>Travel</b>	As Needed
<b>Department</b>	Education and Engagement	<b>Note</b>	Flexibility to work evenings, weekends and/or holidays



**OUTCOME ACCOUNTABILITY:** EMBODY MISCI AS A SPARK HUB & NEIGHBOR FOR OUR GUESTS, OUR PARTNERS AND OUR FELLOW TEAM MEMBERS. WE VALUE AND CREATE SPARKS OF IMAGINATION AND CREATIVITY WITH STEM; WE VALUE OUR ROLE AS A HUB AND FOR HANDS-ON, TRANSFORMATIVE EXPERIENCES THAT INSPIRE CONFIDENCE AND DISCOVERY AND WE ARE A MAGNET FOR STEM EXPLORERS, KID AND ADULT; WE VALUE OUR ROLE AS A NEIGHBOR TO OUR VISITORS AND TO EACH OTHER, CREATING AN ENVIRONMENT OF WELCOME, SUPPORT, AND DYNAMIC CREATIVITY. YOU ARE A SOURCE FOR PROVIDING THE ULTIMATE EXPERIENCE TO AN AUDIENCE OF ALL AGES THAT WILL LEAVE THEM CURIOUS ABOUT THE WORLD OF STEM. \*

**DISPLAY PASSION AND ENTHUSIASM WHEN INTERACTING WITH EDUCATORS, ADMINISTRATORS, AND**

**COMMUNITY PARTNERS AS YOU PERFORM THESE CORE ROLES:**

- Promote and drive education group sales opportunities through various target markets including: public, charter, home schools, community organizations, meetings and conferences.
- Develop and implement strategies to increase group sales
- Create tracking system and manage database utilizing company CRM, create sales reports, ability to resolve customer related issues
- Foster and develop collaborative partnerships with school districts and community organizations to support educational mission
- Develop and promote educational resources including newsletters, guides, scholarship opportunities and other financial opportunities to groups and individuals

**QUALIFICATIONS AND EDUCATION REQUIREMENTS:**

- Bachelor's degree within education or STEM discipline
- Must not have legal restrictions on working with children

**PREFERRED SKILLS AND EXPERIENCES:**

- Excellent interpersonal, written and oral communication skills
- Experience creating and implementing school based programs and curriculum
- Demonstrated ability in working with youth, parents and community leaders
- 1-2 years sales experience, which does not have to be STEM related

**PHYSICAL DEMANDS:**

MUST BE ABLE TO WALK ~2 MILES/DAY THROUGHOUT SCIENCE CENTER, LIFT UP TO 25LBS OCCASIONALLY AND MEET EXTERNALLY WITH POTENTIAL NEW BUSINESS. WE HAVE A HANDICAPPED-ACCESSIBLE FACILITY WITH ELEVATORS AND RAMPS AND WILL ACCOMMODATE AS NEEDED UNDER AMERICANS WITH DISABILITIES ACT. WE ARE AN EQUAL-OPPORTUNITY EMPLOYER.

**\*HOW DO YOU CREATE MOMENTS TO IGNITE A SPARK, BUILD ATTRACTION TO OUR HUB, AND BE A NEIGHBOR FOR MISCI:**

- You ignite SPARKs when you create the "WOW" experience for educators and administrators
- You attract people to our HUB when you engage with educational professionals and attend community events
- You act as a NEIGHBOR when you develop curiosity

<b>Application deadline &amp; instructions:</b> Until suitable candidates are found	Send your cover letter and resume to <a href="mailto:applications@mi-sci.org">applications@mi-sci.org</a> and visit <a href="http://www.mi-sci.org/employment">http://www.mi-sci.org/employment</a> for more information.
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